

For Jew and You Too.

Oy vey! Enjoy it your way.

AJFF.org -

Sponsorship & Development

November 11-16, 2021

In 2019 the Austin Jewish Film Festival was revamped with a bold marketing campaign - **AJFF, For Jew and You Too** - opening it up to the community like never before.

We saw a **288% increase in the 22-39 age demographic,** an **8.7% increase in the ratio of non-Jewish:Jewish attendees**, and a **33% increase in audience size per movie.**

Festival badge purchases for all movies and events grew by 800 percent!

These tangible results confirmed what we thought from the beginning: people don't want to wait another year to see our unique, high quality movies.



In early 2020 we launched **AJFF365**, a year-round monthly film program with the support of Shalom Austin, as well as **AJFF Connect** partnerships and **AJFF Sneak Peek** events for several big studio releases.

We had impressive audiences in the first quarter of 2020, with exclusive screenings of movies such as **Jojo Rabbit, A Hidden Life,** and **The Song of Names.** And we've secured partnerships with **major international studios, local festivals, and organizations** to increase and diversify our subscriber programs!



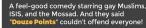


Then, the COVID-19 pandemic struck.

And while other festivals may have canceled or scaled back, AJFF **INCREASED** programming —upping the number of **AJFF365** monthly events. We exhibited movies virtually and held Zoom webinars with celebrities and award-winning movie directors, delivering more than 40 virtual programs over the last year . With the support of partners we have also made many of these events FREE, and used the opportunity to raise funds for important causes.

And instead of "waiting to see" what may happen in November regarding the annual Austin Jewish Film Festival, we heard our fans, listened to their uncertainties, and came up with a creative idea.









HAVE

of Hollywood's Most Beloved Movie







From **November 7-13**, 2020 AJFF celebrated its 18th year with a hybrid festival:

• Secure, socially distanced, **drive-in events** for opening and closing nights.

These were unique, fun programs where film was just one element of the overall entertainment.

• A five day virtual online program with **MORE** films and live Q&As than ever before:

> More screen time meant more eyeballs on your message—on ticketing, event pages, and pre-roll video media.



Secure, socially distanced drive-in event at Shalom Austin, Nov. 2020



We kept engagement with our audiences while we grew our reach and quality programs

"Sefarad" is the incredible story of a

AJFF membership provides free entry to the entire AJFF-Shalom Austin Monthly Film Series, plus early access to other special events, companion tickets, and more. To sign up for membership or purchase individual event tickets go to austiniff.org.

Brought to you by:



SHALOM **AUSTIN**



B'NAI B'RITH INTERNATIONAL



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SMALL HOME REPAIRS

\square **HELP OTHERS WHILE WATCHING MOVIES**



of Jewish Films. And they've given us the opportunity to share a 30 day free trial with our audience!

Co to www.ChaiFlicks.com and enjoy the very best of Jewish Films. Hope to see you soon!



Marcel Marceau saved hundreds of Jewish kids during World War II. But it's Jesse's performance in "Resistance" that will leave you speechless!



with lead actor Jesse Eisenberg and writer-director Jonathan Jakubowicz, of the new major motion picture "Resistance" from IFC Films.









Four Mutations," on July 12 at 3PM CDT, immediately followed by a OSA panel with the director, Andrew Goldberg, and ADL Deputy National Director Kenneth Jacobson

Pre-registration required - Go to AustinJFF.org/viral and reserve your place now



"THEY AIN'T READY FOR ME." ARE YOU?



Watch the movie "They Ain't Ready for Me" for FREE between August 5-7, and then join us on Sunday, August 9. at 2:00PM Central for a O&A session with Tamar Manasseh.

For more information go to AustinJFF.org/tarfm





After watching "Those Who Remained," you're bound to have questions. Writer/director Barnabás Tóth will have all the answers!

The Austin Jewish Film Festival resumes its AJFF365 Monthly Film Series in June with Hungary's submission for the 2020 Oscars, the award-winning post-WWII drama "Those Who Remained."

From 6/9/20 to 6/11/20 watch the movie online, and join us on 6/14/20 at 2:00 PM Central Time for a live Q&A from Budapest with Barnabás Tóth. Full details at https://austinjff.org/video/those-who-remained/



And we were more visible than ever before.











SPONSORS

However, this will be a financially challenging year as our main grants have be reduced by \$20,000 over the last two years.

Although we've increased our audience, teamed up with partner organizations, and increased our media reach, **we need your help** now more than ever.

The support of our sponsors will allow us to bridge cultural gaps within the Austin community, entertain while educating people about Jewish arts and history, and generate more understanding among Austinites.

We'd love for you to join us as a sponsor.



Our audience is:

Loyal AND expanding

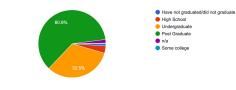
Including this year, how many years have you been attending the AJFF? 288 responses



All 17 years since it began
10 or more times
5 or more times
3 or 4 times
2 times
2 times
This is the first time I have attended the ALFF

Well educated

What is your highest education level attained? 289 responses



Affluent, with disposable income

What is your annual HOUSEHOLD income? 284 responses



Under \$50,000
 \$50,001 - \$100,000
 \$100,001 - \$200,000
 Over \$200,000
 Undisclosed

Most recent festival data:

- Total audience size c. 2,000
- >20% not Jewish
- Average age getting YOUNGER (positive results of our marketing)
- Highly social word of mouth (41%) was the biggest influencer in festival attendance.



There are many valuable ways you can engage with our audience. **Pick yours!**

| SPONSORSHIP | Bronze \$3,600 | Silver \$7,200 | Gold \$14,400 | Diamond \$36,000 |
|---|-------------------|-------------------|--------------------|--------------------------|
| Events | 1 (co-sponsored) | 1 Main | 2 Main | 4 Main |
| Combo badges (Festival Badges + AJFF365 subscriptions) | 1 | 2 | 4 | 8 |
| Complimentary tickets (for Festival or AJFF365 events) | 10 | 15 | 30 | 5 for every event |
| Customizable marketing opportunities | I | S | Ø | Ø |
| Static logo included on pre-roll before every film | S | > | I | Ø |
| Up to 30 sec. TV ad in pre-roll before every film | | | Ø | Ø |
| Logo on mass media campaigns (FB, Twitter, email) | 1 - Small | 2 - Small | 4 - Medium | 6 - Large |
| Festival film presented by: | | I | I | Ø |
| Special Event (inc. Opening or Closing night): | | Co-Presenter | Featured Presenter | Title Presenter |
| Logo on step and repeat banner at theater | | | Ø | |
| Logo everywhere | | | | Ø |
| Festival Naming rights | | | | |

Benefits can be tailored to your needs!

THANKS.

For more information about audience profiles, metrics, current partners, & potential sponsorships, please contact:

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